



COMMENT AND REVIEW
to the
REQUEST FOR PROPOSAL (RFP) 042020
Entitled

Fee Management and Online Payment Portal Software Solutions

The following advertisement was placed March 17, 2020 in Utah's *The Salt Lake Tribune*, in USA Today, in South Carolina's *The State*, and on the Sourcewell website www.sourcewell-mn.gov, Sourcewell Procurement Portal <https://proportal.sourcewell-mn.gov>, Biddingo, Merx, The New York State Contract Reporter www.nyscr.ny.gov, PublicPurchase.com, and March 18, 2020 in Oregon's *Daily Journal of Commerce*:

Sourcewell, a State of Minnesota local government agency and service cooperative, is requesting proposals for Fee Management and Online Payment Portal Software Solutions to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than April 20, 2020, at 4:30 p.m. Central Time, and late proposals will not be considered.

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

AllPaid, Inc.	LexisNexis VitalChek
Amilia Technologies USA, Inc.	Off Duty Management
Can/Am Technologies, Inc.	Online School Management Systems
CCI Worldwide	Paymentus Corporation
Comprise Technologies, Inc.	POScconnect
Day One Technologies, LLC	Quicket Solutions
Deloitte	R3 Uniq, Inc. DBA Quadyster
EduTrak Software, LLC	Rev19Payk12, LLC
EMS LINQ, Inc.	RevTrak Inc.
eRepublic, Inc.	Rycor Solutions (US) Corp.
Fidelity Information Services	SalePoint, Inc.
First Data Merchant Services, LLC	SPCAZ
Grant Street Group, Inc.	Spruce Technology
Heartland School Solutions	The NoCheck Group

HighPower Data Solutions	Tyler Technologies
Horizon Software	US eDirect, Inc.
Informatix, Inc.	Value Payment Systems, LLC
Integrated Register Systems	WebINTENSIVE Software, LLC
Interfile USA, LLC	Western Union Business Solutions, LLC
IPJukebox	Wonderware, Inc.
KEV Group, Inc.	

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on April 20, 2020 at 4:32 pm CT. Proposals were received from the following:

Can/Am Technologies, Inc.
 CCI Worldwide
 EMS LINQ, Inc.
 Heartland School Solutions
 HighPower Data Solutions
 Integrated Register Systems
 KEV Group, Inc.
 Off Duty Management
 Online School Management Systems
 Paymentus Corporation
 Rev19Payk12, LLC
 RevTrak, Inc.
 Rycor Solutions (US) Corp.
 Wonderware, Inc.

Proposals were reviewed by the Proposal Evaluation Committee:

Kim Austin, CPPB, Procurement Lead Analyst
 Carol Jackson, Procurement Analyst
 Stephanie Haataja, CPIM, Procurement Analyst
 Craig West, Procurement Analyst

The findings of the Proposal Evaluation Committee are summarized as follows:

The Proposal Evaluation Committee applied the Sourcewell RFP evaluation criteria and determined that all proposal responses met the scope and mandatory submittal requirements and were evaluated.

Online School Management Systems, d/b/a Edlio, offers cloud-based solutions for receipting school funds from parents and students online or in person. Online School Management Systems, and Edlio, is able to help Sourcewell Participating Entities, particularly those in the K-12 sector, throughout the United States. Their offer includes a robust discount based on transaction volume with additional savings available through specific volume discounts.

Rycor Solutions (US) Corp. provides and supports student billing, fee collection, and payment allocation for K-12 School Districts in the United States and Canada. Their marketing specialists are located throughout the United


States and Canada to serve Sourcewell Participating Entities. RYCOR offers competitive pricing to Sourcewell Participating Entities, with technical support and client success services included at no additional charge for the lifetime of the contract.

Wonderware, Inc., d/b/a CORE Business Technologies, offers a robust cashiering solution for processing point of sale payments for government, higher education, utilities, and other transaction payment processing. Their proprietary solution, iPayment, is a web-based suite for revenue collection management and reconciliation. CORE has sales professionals ready to serve Sourcewell Participating Entities throughout the United States and Canada. Participating Entities receive a significant discount off standard CORE pricing.


For these reasons, the Sourcewell Proposal Review Committee recommends award of Sourcewell Contract #042020 to:

Online School Management Systems, d/b/a Edlio	042020-ONL
Rycor Solutions Corporation	042020-RYC
Wonderware, d/b/a CORE Business	042020-WWR


The preceding recommendations were approved on May 26, 2020.

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Kim Austin, CPPB, Procurement Lead Analyst

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Carol Jackson, Procurement Analyst

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Stephanie Haataja, CPIM, Procurement Analyst

DocuSigned by:

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Craig West, Procurement Analyst

STATEMENT OF COMPLIANCE

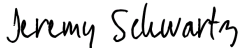
As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Evaluation Committee and the accompanying support materials documenting the process followed for **RFP #042020 for Fee Management and Online Payment Portal Software Solutions**.

The committee accepted, deemed responsive, evaluated, and recommended proposals for award. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement contracts.
2. The procurement process and resulting contracts have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.

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Jeremy Schwartz, CSSBB, CPPO
Chief Procurement Officer